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# RESULTS
# Post Show Report

securex Kazakhstan

its INFORMATION TECHNOLOGIES & SECURITY EXPO

Dronex Kazakhstan

**14th Kazakhstan International Exhibition "Security, Fire Protection, Information Technologies, Communication and Drones"**

## 21–23 October 2026

"Atakent" IEC, Almaty, Kazakhstan

securex.kz

Organisers: ATAKENT-EXPO ITeca icaevents

securex Kazakhstan

its INFORMATION TECHNOLOGIES & SECURITY EXPO

Dronex Kazakhstan

## 14th Kazakhstan International Exhibition "Security, Fire Protection, Information Technologies, Communication and Drones"

**OFFICIAL SUPPORT AND PARTNERS**

Ministry of Emergency Situations of the Republic of Kazakhstan

Ministry of Internal Affairs of the Republic of Kazakhstan

Akimat of Almaty

ATAMEKEN

National Chamber of Entrepreneurs of the Republic of Kazakhstan "Atameken"

| | |
|---|---|
| **UNIQUE VISITORS** | **2150** |
| **EXHIBITORS** | **50** |
| **PARTICIPATING COUNTRIES** | 6 COUNTRIES: KAZAKHSTAN, BELARUS, INDIA, CHINA, RUSSIA, CZECH REPUBLIC |
| **EXHIBITION AREA** | **1000 sq m** |

## Buyer Programme:

- **Delegation from Kyrgyzstan – 80+ industry professionals**
- **VIP guests – 21 people (Ministry of Emergency Situations, Ministry of Internal Affairs, Emergency Situations Department, National Security Committee)**

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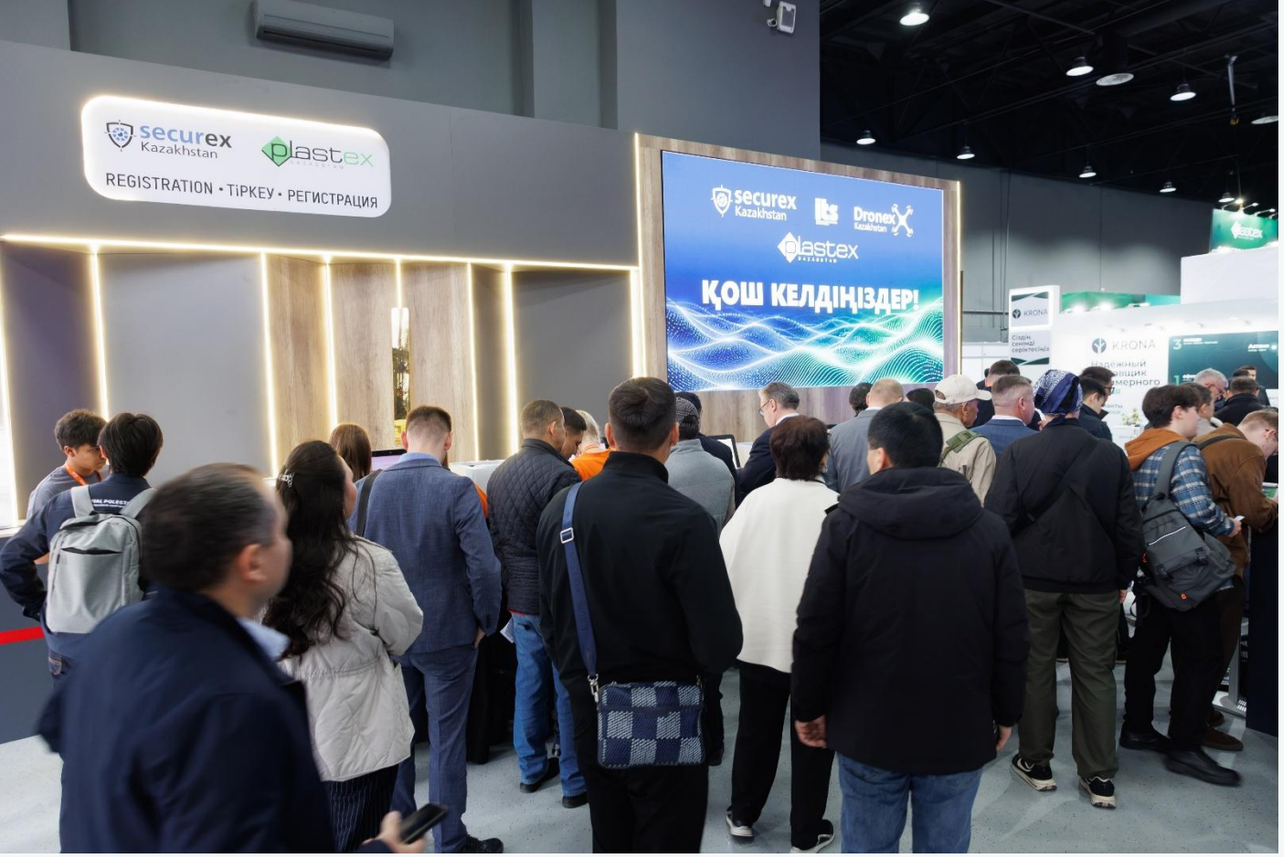

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## VISITORS

# VISITORS' FIELD OF ACTIVITY

- **21%** Security services, security provision
- **20%** Manufacturing and trading companies
- **14%** Government organisation
- **11%** Construction / installation / design organisation
- **13%** Telecom / IT
- **3%** Oil and gas / Mining / Agriculture
- **2%** Transport / Logistics
- **2%** Warehouses / commercial real estate facilities
- **2%** Financial institutions / banks
- **3%** Energy
- **1%** Supermarket and hypermarket chains, retail
- **8%** Other

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## VISITORS

# POSITION LEVEL

- **31%** Manager / Specialist
- **25%** Company head / Owner
- **24%** Head of department / group
- **15%** Deputy head of company
- **5%** Individual entrepreneur



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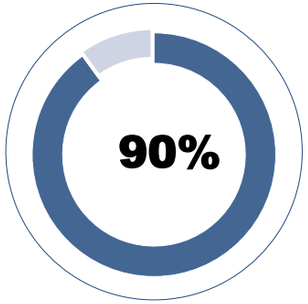
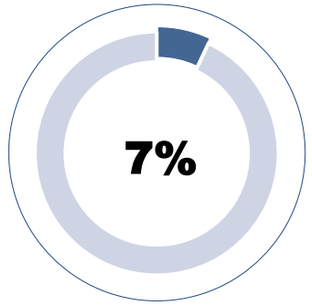
## VISITORS

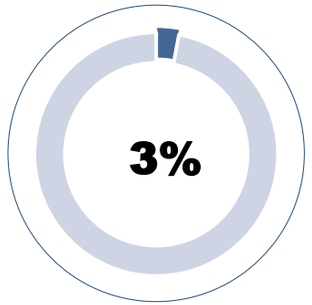
# VISITORS' GEOGRAPHY




**KAZAKHSTAN**




**CIS COUNTRIES**




**OTHER COUNTRIES**

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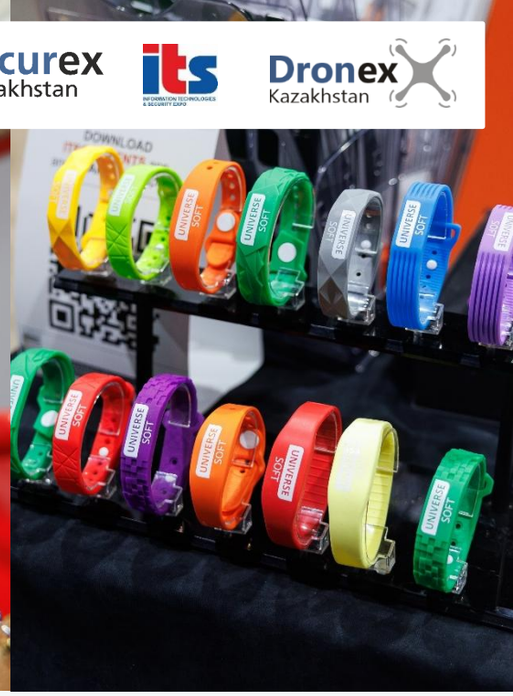

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## RANKING OF SECTIONS OF INTEREST TO VISITORS

**41%** Video surveillance

**40%** Drones and anti-drone systems

**38%** Building automation. Smart home systems

**38%** Integrated security systems

**37%** Information protection / Information security

**35%** Other technical security equipment / Services / Accessories

**33%** Security alarm and notification

**33%** Access control and management systems (ACMS) / Identification

**31%** Fire alarm systems

**27%** Electrical equipment, power supplies, cables

**26%** Perimeter security systems, fortification means

**25%** Fire extinguishing equipment and systems

**17%** Weapons and self-defence equipment

**17%** Search and inspection equipment

**17%** Workwear and protective equipment

**14%** Data processing, banking equipment

**8%** Industry organisations / Associations / Media

**2%** Other



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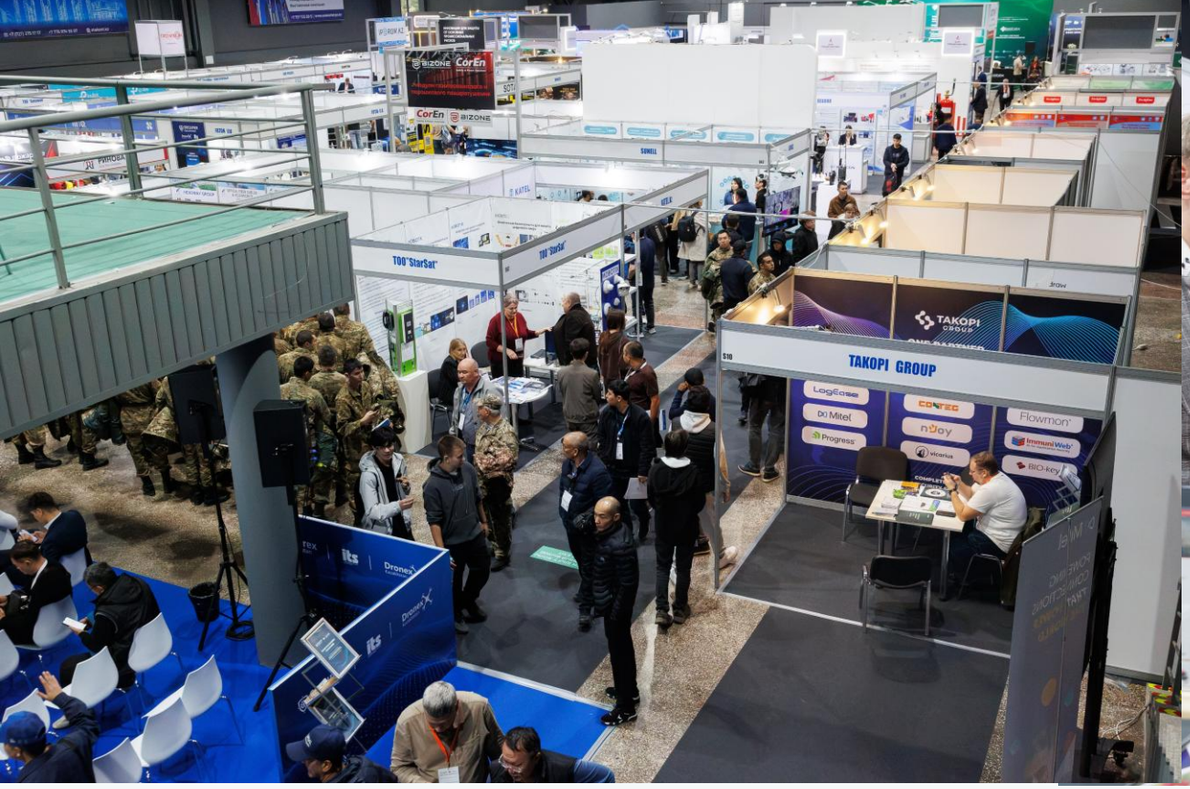

## EXHIBITORS

**94%**
consider the exhibition important for business development

**98%**
partially or fully achieved their goals

**91%**
are satisfied with their participation in the exhibition

# EXHIBITOR FEEDBACK

*There are a lot of visitors at our stand. Our products are in high demand. This is my first time at this exhibition, as the equipment is completely new. We literally brought it from China only last year. Last year, there were related companies at the exhibition, meaning competitors and other companies selling similar products. They were very interested, and we received a lot of offers. In principle, this is a specialized exhibition, and the exhibition itself is related to security systems. And this is a very important area — fire safety. The exhibition is very helpful. Such events should be held more often and in greater numbers. They should be held not only in major cities, but also, definitely, at least in regional centres.*

**AIDOS SAZAMBAEV, DIRECTOR, ACEP**

*The exhibition is good. The first day was especially busy, there were many targeted visitors, and overall we liked it. This year, we came to the Securex exhibition in Kazakhstan for the first time. Next year, we will plan to participate, and if there is enough target audience, we will definitely take part. We found several very good partners and are conducting negotiations; everything is in progress. Visitors are coming, and there is a lot of interest. On the first day, there was exactly the specialized audience we needed. First and foremost, exhibitions help develop the industry. This is a very important and necessary event.*

**ALEXEY BARYNKIN, GENERAL DIRECTOR, TRADE SNAB EXPORT**

*The objectives of our participation have been fully met. We met with all our current partners and discussed prospects for cooperation with new customers. Further meetings have been preliminarily agreed upon to discuss possible cooperation. On the part of visitors, we noticed strong interest in our exhibition, our mannequins and the special clothing presented at the stand, both among large enterprises and other exhibition visitors. Since we are engaged not only in fire safety, but also actively work with energy companies, the profile of this exhibition and the profile of its visitors fully correspond to the profile of our activities.*

**VASILY SIGNEEV, HEAD OF THE TRANSCAUCASIA AND WESTERN KAZAKHSTAN DIVISION, ENERGOKONTRAKT**

# BUSINESS PROGRAMME

## 24 speakers from 4 countries

**RUSLAN KAIRAKBAEV**
Acting Deputy Chairman of the Fire Service Committee, Ministry of Emergency Situations of the Republic of Kazakhstan

**DANIYAR ZHUSUPOV**
Deputy Head of the Emergency Situations Department of Almaty

**KONSTANTIN KANIN**
Head of the State Fire Control Department, Emergency Situations Department of Almaty

**ELMURAT BARATOV**
Chief Specialist of the Technical Regulation Division, Emergency Situations Department of Almaty

**MINISTRY OF EMERGENCY SITUATIONS OF THE REPUBLIC OF KAZAKHSTAN**

**EMERGENCY SITUATIONS DEPARTMENT OF ALMATY**

# BUSINESS PROGRAMME

## 24 speakers from 4 countries

**ALMAZHAN ATAMBAEV**
B2B Manager, TP-LINK Kazakhstan

**ALMAT ZHAMANKULOV**
Chief Specialist, AFC PA KAZGOR

**ZHUMAZHAN SERIKKALIEV**
Senior Lecturer, Department of Automation and Robotics, Almaty Technological University JSC

**VLADISLAV DIMITROV**
Project Manager, Global Fire Protection LLP

**DMITRY IVANOV**
Director, AARDVARK LLP

**NARTAY ARTYKBAEV**
Pre-Sales Engineer, ITEN LLP

**KADISHA BEKKULIEVA**
Executive Director, National Association of Designers of the Republic of Kazakhstan

# BUSINESS PROGRAMME

## 24 speakers from 4 countries

**KUANYSH BALTABAYEV**
General Director,
911systems LLP

**AKAN KULZHAN**
Project Sales Director,
Hikvision Kazakhstan

**RAMINA TOKHTAKHUNOVA**
Head of Corporate Department, ZAN PROTECT LLP

**ANATOLY SIROKO**
Technical Director,
IPDROM.KZ

**ALEXEY PTASHKIN**
Production Management Director, Zheti Sky Technologies LLP

**ALEXANDER GUSEV**
Technical Director, Egida Group of Companies

**ANTON SADOKHOV**
Head of Product Group,
Energo Development LLC

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# BUSINESS PROGRAMME

## 24 speakers from 4 countries

**ALEXANDER TEIKOVTSEV**
General Director, TriA Group LLP

**TAIR BALBAEV**
CEO Taharqa Technologies

**STANISLAV SOKOLOGORSKY**
Head of Unmanned Aviation and vSaaS Products, Beeline Kazakhstan

**RUSLAN DZHANKURAZOV**
Aleyron company

**DENIS BARYSHNIKOV**
General Director, UAS Consortium

**RUSLAN GIMAZETDINOV**
Founder, General Director and Technical Director, HardDev

# SEE YOU AT THE EXHIBITION!

## 20–22 October 2027

"Atakent" IEC, Almaty, Kazakhstan

**15th Kazakhstan International Exhibition**
**"Security, Fire Protection, Information Technologies, Communication and Drones"**

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**BOOK A STAND**