Post Show Report

aqua THERM ALMATY

18th International Exhibition for Domestic and Industrial Heating, Water Supply, Sanitary, Air-Conditioning, Ventilation Equipment

September 2-4, 2026

Atakent IEC,
Almaty, Kazakhstan

aquatherm-almaty.kz

Organisers:

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18th International Exhibition for Domestic and Industrial Heating, Water Supply, Sanitary, Air-Conditioning, Ventilation Equipment

OFFICIAL SUPPORT:

- Ministry of Industry and Construction of the Republic of Kazakhstan
- Ministry of Water Resources and Irrigation of the Republic of Kazakhstan
- Akimat of Almaty city
- Trade representatives and diplomatic missions

UNIQUE VISITORS:	**8 578**
HVAC SPECIALISTS	**2 141**
EXHIBITORS	**220**
EXHIBITING COUNTRIES	**20**

National and collective expositions: Germany, Turkiye, China

SPECIALISED EVENTS OF AQUATHERM ALMATY 2026

- **Plenary Session** with the participation of the Ministry of Industry and Construction of the Republic of Kazakhstan, the State Expertise Enterprise, Developers Association, National Chamber of Entrepreneurs of the Republic of Kazakhstan, Union of Builders of Kazakhstan, Association of Developers of Kazakhstan etc.
- **Panel Session**: “Blue-Green Infrastructure of Central Asia: New Markets for Development, Engineering and Investment”
- **4th Championship of Installers**
- **Buyer Programme**: Expo tour for industry professionals from the regions of Kazakhstan and Kyrgyzstan.

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VISITORS

BREAKDOWN OF VISITORS' ACTIVITY

Manufacturing	31%
Wholesale/distribution	21%
Retail Trade/Retail chains	20%
Services (design, installation, engineering, repair, etc.)	10%
Construction companies	7%
Wholesale and retail chains	5%
State authority, expert evaluation, housing communal services, associations etc.	3%

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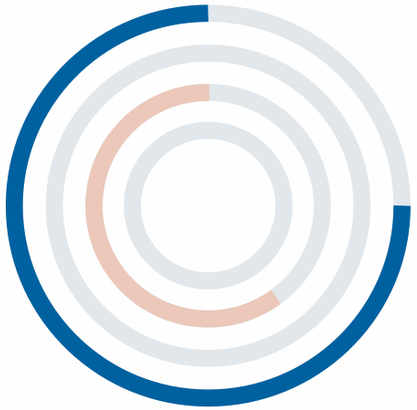
VISITORS

VISITORS' LEVEL OF SENIORITY



- **72%** CEO and business owners
- **28%** Managers & specialists of the HVAC industry

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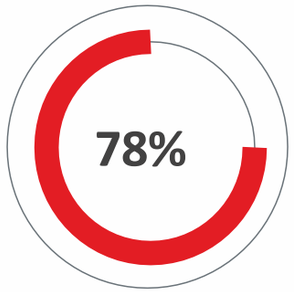
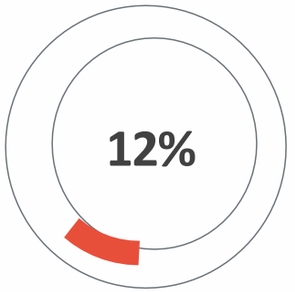
VISITORS

GEOGRAPHY OF VISITORS



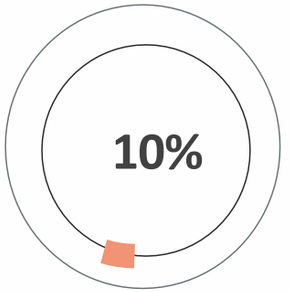
KAZAKHSTAN

Almaty, Astana, Shymkent, Karaganda, Aktobe, Taraz, Pavlodar, Ust-Kamenogorsk, Semey, Atyrau, Kyzylorda, Uralsk, Aktau, Petropavlovsk etc.



CIS COUNTRIES

Armenia, Azerbaijan, Belarus, Moldova, Kyrgyzstan, Russia, Tajikistan,Turkmenistan, Uzbekistan.



FAR ABROAD

Austria, Hungary, Germany, Georgia, India, Iran, Spain, Italy, China, Mongolia, Netherlands, UAE, Poland, Portugal, Serbia, USA, Turkiye, Finland, Czechia, Switzerland, Sweden, Estonia, and South Korea.

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EXHIBITORS

91%

rated the overall return on investment as satisfactory

92%

consider the exhibition important for business development

93%

are satisfied with the quantity and quality of visitors

FEEDBACK FROM EXHIBITORS AND VISITORS

This is our first visit to the country. There is interest, and we have met with interesting potential partners. I would like to note that the people here are professionals, specifically from the field in which we operate. And I want to say that the professional world of the Kazakh market and engineering systems, it seems to me, is fully represented at this exhibition. We are pleasantly surprised by the attendance and the interest in our product. From my point of view, the exhibition is one of the most important and significant tools for meetings and communication among professionals in the same field, because such a large number of people from different countries gather in one place.

Maryna Sulimenko,
HITHERM (ITALY)

We decided to participate in this exhibition to try to expand our company's presence in Central Asia. The organizers did a very good job organizing our participation in the exhibition and provided significant support, and as a result, we decided to participate this year. Based on this year's results, I think we will participate again next year because we have received several interesting contacts. First of all, we are looking for dealers and distributors. Many of them came from Kazakhstan — this is our main interest. We are very satisfied and, as I have already said, hope to see you again next year.

Dimitris Tzavelas
IINTERPLAST (GREECE)

We often visit various exhibitions, but this is the first time we have visited this exhibition on this particular topic. The exhibition is very extensive and interesting, with many stands presented — overall, we really liked it. We have only been here recently, so we are continuing to explore the exhibition and look at the companies and materials presented. I think that next year, most likely, we will visit the exhibition again.

Gulbarshyn Chegedekova,
GSCO GROUP (KAZAKHSTAN)

WE ARE WAITING FOR YOU AT THE EXHIBITION!

September 7 - 9, 2027

Atakent IEC,
Almaty, Kazakhstan

19th International Exhibition for Domestic and Industrial Heating, Water Supply, Sanitary, Air-Conditioning, Ventilation Equipment

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BOOK A STAND

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FOR INQUIRIES REGARDING PARTICIPATION, PLEASE CONTACT THE ORGANISERS:

ITECA icaevents

building_events_kz

building.events.kazakhstan

Kazakhstan
Olessya Plaxo
+ 7 (701) 721-54-72
Olessya.Plaxo@iteca.events

Germany
Margarita Fast
+49 (0) 40 235 24 250
fast@gima.de

China
Luman
+86 138 118 67 791
luman@vista-expo.com

Italy
Luana Turati
+39 028 689 70 00
luana.turati@invernizzigroup.com

Poland
Maria Boryska
+48 607 444 183
boryska@iec.international

Turkiye
Murat Sonmez
+90 533 647 00 81
aqua-therm@sifexpo.org

Europe & Asia
Tatyana Borodikhina
+971 (0)4 554 5319
tatyana.borodikhina@ica.events

Middle East
Yana Sapunova
+971 456 873 87
yana@cem-gulf.com